



# R. J. COLLEGE of Arts, Science & Commerce (AUTONOMOUS)

(Hindi Vidya Prachar Samiti's RAMNIRANJAN JHUNJHUNWALA COLLEGE of Arts, Science & Commerce)

Opposite Ghatkopar Railway Station, Ghatkopar (West), Mumbai 400086, Maharashtra, INDIA.

Website: www.rjcollege.edu.in Email: rjcollege@rjcollege.edu.in Tel No: +91 22 25151763 Fax No: +91 22 25150957

College is recognized under Section 2(f) & 12(B) of the UGC Act, 1956

Affiliated to UNIVERSITY OF MUMBAI || NAAC Re-Accredited 'A' Grade (CGPA: 3.50)

24/01/2022

## As a part of student Capacity Development and Skill Enhancement Activities

### Soft Skill & Communication Skill

### Notice

Department of BMS will be organising a workshop on how to pitch your investor in a smarter way through "Pitch Like a Pro" by Mr. ChintanOza Director Founder Institute Mumbai on 27<sup>th</sup> January 2022 at 11.00 am.

Zoom ID :83298888326

Pass code: Bms@123

  
Dr. Himanshu Dawda

Principal

PRINCIPAL  
RAMNIRANJAN JHUNJHUNWALA COLLEGE  
OF ARTS, SCIENCE & COMMERCE (AUTONOMOUS)  
Ghatkopar (W), Mumbai-400 086, Maharashtra, INDIA



2019: Star College Status by DBT

2008: Best College by University of Mumbai 2010: IMC RBNQ Award 'Performance Excellence' for the year 2009

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## BROCHURE






HINDI VIDYA PRACHAR SAMITI'S RAMNIRANJAN  
JHUNJHUNWALA COLLEGE OF ARTS, SCIENCE AND  
COMMERCE  
(AUTONOMOUS)

DEPARTMENT OF BACHELORS OF MANAGEMENT STUDIES

## PITCH LIKE A PRO

LEARN HOW TO PITCH YOUR  
INVESTOR IN A SMARTER WAY !

 JANUARY 27, 2022	 Zoom App	 11:00 AM
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GUEST SPEAKER



### CHINTAN OZA

Director, Founder  
Institute Mumbai

JOIN AT : 10:45 A.M.

ZOOM ID :- 832 9888 8326

Paascode :- BMS@123

zoom meetings



  
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## REPORT

**Name of the Session:** 'Pitch Like a Pro'

**Date:** 27<sup>th</sup> January, 2022

**Venue:** Online on Zoom

**Teacher Present:** Prof.SelviNadar, Prof.PratibhaKhedekar and Prof. Akash Gupta

**Guest:** Mr. ChintanOza

**No. of Participants:** 41 students

The session on "Pitch Like a Pro" was successfully delivered to students by 'Mr. ChintanOza' where students taught about how to influence people in a different ways so that their attention can be grabbed. The guest also talked about selling strategies, marketing techniques, and effective communication strategies with clients.

The students also engaged with the guest during the session and were found to be highly satisfied.



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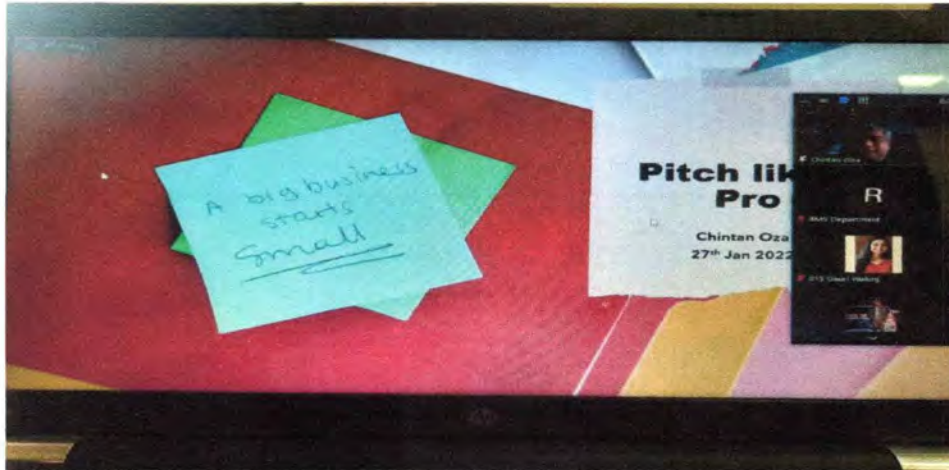
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## PHOTOGRAPHS



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## ATTENDANCE

Roll no	Name	Class
4	GUPTA ASHWINI AVDESH SADHANA	TYBMS
5	GUPTA MAHENDRA BANARASI MANJU	TYBMS
105	GURAV DHANISHTA DASHARATH DEEPTI	TYBMS
211	JAGADALE PRATIK MAHADEO VIJAYA	TYBMS
6	JAIWAL SHUBHAM SATISH SUSHMA	TYBMS
106	JAIVEER THAKUR NANDU PRITEE	TYBMS
7	JATHAR YASH JAIDEEP VAISHALI	TYBMS
116	KALE MUKUL GANESH MEGHANA	TYBMS
118	KALLEDA ROSHNI POSSIYA RAJITHA	TYBMS
48	KESARI PRIYA SHIVBABU ANJANA	TYBMS
8	KIRTAWADE KANAK SATISH SANGEETA	TYBMS
117	MANE KRUTIKA RAVINDRA PUSHPA	TYBMS
9	MISHRA PREETI VENKATESHWAR JAIDEVI	TYBMS
10	PAL SAPNA RAVINDRA PAL SEETA PAL	TYBMS
38	PAL SHRISHTI SURESH PAL BABITA PAL	TYBMS
109	PANDEY SEJAL DILIP PANDEY RANNU PANDEY	TYBMS
131	PARAD AKANKSHA ANIL VAISHALI	TYBMS
128	PARIDA SUNITA DURYODHAN MANDAKINI	TYBMS
215	PRAJAPATI AARTI RAMAKANT JUGGUNDEVI	TYBMS
12	RAI KHUSHI BRIJKISHORE SONIYA	TYBMS
204	SAWANT RUTUJA VIKAS VIDHYA	TYBMS
21	SHAH RAHUL RAJENDRA ASHA	TYBMS
130	SHAIKH FIZA RAFIQ JARINA	TYBMS



*(Signature)*

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41	SHAIKH KAIHAN TAJUDD RUKHSAR	TYBMS
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18	SHAIKH SOHEL SALIM SHABNAM	TYBMS
111	SHET AKSHAY KUMAR SUNDEEP ROOPA	TYBMS
132	SHUKLA SHIVAM HARISHANKAR SANGITA	TYBMS
47	SINGH AKSHATA KAMLESH RENU	TYBMS
120	SINGH ATITHI RAJANPRATAP POONAM	TYBMS
19	SINGH ESHA RAJENDRA SAROJ	TYBMS
50	SINGH PRIYANSHU VIRENDRA NIRMALA	TYBMS
133	SINGH SAKSHI SHRAVAN KUMAR PRATIMA	TYBMS
129	SINGH SHWETA CHANDRABHAN POONAM	TYBMS
53	SINGH SUNNY DINANATH SAMPATI DEVI	TYBMS
20	TALWAR ATHARVA UMESH VIDYA	TYBMS
113	THAKUR CHAITANYA RAJKUMAR AARTI	TYBMS
114	THORVE SAHIL JAGDISH SHREYA	TYBMS
115	UPADHYAY AKANKSHA UPENDRA SANGEETA	TYBMS
22	VISHWAKARMA PRIYA JAWAHARLAL TARA	TYBMS
17	YADAV ALOKKUMAR RANVIJAY GEETA	TYBMS



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## CERTIFICATE



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**Department of Bachelor of Management Studies**

**Certificate of Participation**

This is to certify that Mr./Ms. **ASHWINI GUPTA**  
has participated in the workshop on "**PITCH LIKE A PRO**"  
held on **27/01/2022**.

  
Ms. Kalai Selvi Nadar  
Head, Department of B.M.S.

  
Dr. Himanshu Dawda  
I/c Principal



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**Certificate of Participation**

This is to certify that Mr./Ms. **MAHENDRA GUPTA**  
has participated in the workshop on "**PITCH LIKE A PRO**"  
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Ms. Kalai Selvi Nadar  
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