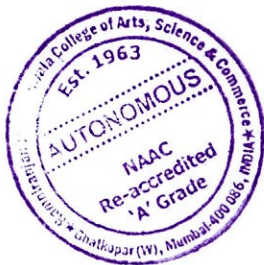


| WORK PLAN FOR TEACHERS(SEMESTER-WISE) Semester I , III, V 2022-2023 (FH) | | | | | | | | | | |
|--|---|-------------------|--------------------|-------------------|----------------------|--------------------------------|--|--------------------------------|----------------------|---------------|
| NAME OF THE TEACHER: Subodh Suresh Barve | | | | | DEPARTMENT: COMMERCE | | | | | |
| CLASS | UNIT/TOPIC | ALLOTTED LECTURES | LECTURES CONDUCTED | EXTRA LEC(IF ANY) | MODE OF TEACHING | Links of video And audio Clips | ESTIMATED DEGREE OF DIFFICULTY IN LEARNING | PRACTICE TEST GIVEN/ NOT GIVEN | % STUDENT ATTENDANCE | HOD SIGNATURE |
| FYBCOM | COMMERCE -I (SEM I) MODULE -II (Business Environment) MODULE - III (Project Planning-) | 18 | 20 | 2 | OFFLINE | | APPROX. 40 %TO 50 % | MOCK TEST/ORAL TEST | | |
| SYBCOM | COMMERCE -III (Management)(SEM III) MODULE -II (Panning and Decision Making) MODULE - III (Organising and Controlling) | 59 | 64 | 6 | OFFLINE | | APPROX. 50%TO 60 % | MOCK TEST/ORAL TEST | | |
| SYBCOM | ADVERTISING - I (SEM III) Module -I (Introduction to advertising) Module -III (Economic and Social Aspects of Advertising) Module -IV (Brand Building and Special Purpose Advertising) | 91 | 86 | nil | OFFLINE | | APPROX. 50%TO 60 % | MOCK TEST/ORAL TEST | | |
| TYBCOM | COMMRCE - V (Marketing)(SEM V) Module- I (Introduction to Marketing) Module -II (Marketing Decisions - I) Module -III (Marketing Decisions - II) Module - IV (Key Marketing Dimensions) | 104 | 113 | 15 | OFFLINE | | APPROX. 50%TO 60 % | MOCK TEST/ORAL TEST | | |



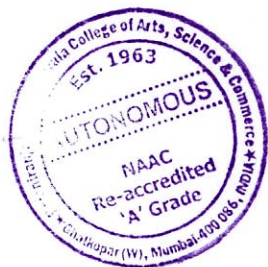

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 OF ARTS, SCIENCE & COMMERCE (AUTONOMOUS)
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| WORK PLAN FOR TEACHERS(SEMESTER-WISE) Semester II , IV, VI 2022-2023 (SH) | | | | | | | | | | |
|---|--|-------------------|--------------------|-------------------|----------------------|---|--|--------------------------------|----------------------|---------------|
| NAME OF THE TEACHER: Dr. Subodh Suresh Barve | | | | | DEPARTMENT: COMMERCE | | | | | |
| CLASS | UNIT/TOPIC | ALLOTTED LECTURES | LECTURES CONDUCTED | EXTRA LEC(IF ANY) | MODE OF TEACHING | Links of video And audio Clips | ESTIMATED DEGREE OF DIFFICULTY IN LEARNING | PRACTICE TEST GIVEN/ NOT GIVEN | % STUDENT ATTENDANCE | HOD SIGNATURE |
| FYBCOM | COMMERCE -II (SEM II) MODULE -I (Concept of Services) MODULE - III (Service Sector I) | 25 | 28 | 3 | OFFLINE | | APPROX. 40 %TO 50 % | MOCK TEST/ORAL TEST | | |
| SYBCOM | COMMERCE -IV (Production Management and Finance)(SEM IV) MODULE -I (Production and Inventory management) MODULE - IV (Financial Services II) | 51 | 50 | | OFFLINE | | APPROX. 50%TO 60 % | MOCK TEST/ORAL TEST | | |
| SYBCOM | ADVERTISING - II (SEM IV) Module -I (Media in advertising) Module -II (Planning Advertising Campaigns) Module -III (Fundamentals of Creativity in Advertising) Module -IV (Execution and Evaluation of Advertising) | 70 | 64 | | OFFLINE | | APPROX. 50%TO 60 % | MOCK TEST/ORAL TEST | | |
| TYBCOM | COMMRCE - VI (Human Resurce Management)(SEM VI) Module -I (Human Respurce Management) Module -III (Human Relations) Module - IV (Trends in Human Resource Management) | 68 | 66 | 1 | OFFLINE/ ONLINE | https://youtu.be/Po-PONuYmOM | APPROX. 50%TO 60 % | MOCK TEST/ORAL TEST | | |



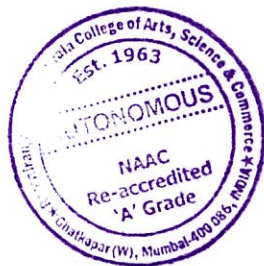

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| WORK PLAN FOR TEACHERS(SEMESTER-WISE) Semester I , III, V 2022-2023 (FH) | | | | | | | | | | |
|--|---|-------------------|--------------------|-------------------|-------------------------------------|--------------------------------|--|--------------------------------|----------------------|---------------|
| NAME OF THE TEACHER: Laxmi Podoli Desiti | | | | | DEPARTMENT: BUSINESS LAW (COMMERCE) | | | | | |
| CLASS | UNIT/TOPIC | ALLOTTED LECTURES | LECTURES CONDUCTED | EXTRA LEC(IF ANY) | MODE OF TEACHING | Links of video And audio Clips | ESTIMATED DEGREE OF DIFFICULTY IN LEARNING | PRACTICE TEST GIVEN/ NOT GIVEN | % STUDENT ATTENDANCE | HOD SIGNATURE |
| FYBCOM | COMMERCE -I (SEM I) MODULE -II (Business Environment) | 11 | 11 | | OFFLINE | | APPROX. 40 %TO 50 % | MOCK TEST | | |
| SYBCOM | Business Law- I (SEM III) Module - I (Indian Contract Act, 1872- I) Module -II ((Indian Contract Act, 1872- II) Module - III (The Sale of Goods Act–1930, Consumer Protection Act, 2019 & Competition Act 2002) Module - IV (The Negotiable Instruments (Amendment) Act, 2015 and Information Technology Act, 2000) | 183 | 184 | | OFFLINE | | APPROX. 50%TO 60 % | MOCK TEST | | |
| TYBCOM | Export Marketing SEM V Module - I (Introduction to EM C part) Module -II (Global Framework for Export Marketing) Module -IV (Export Incentives and Assisstance) | 88 | 85 | | OFFLINE | | APPROX. 50%TO 60 % | MOCK TEST | | |




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| WORK PLAN FOR TEACHERS(SEMESTER-WISE) Semester II, IV, VI 2022 - 23(SH) | | | | | | | | | | |
|---|--|-------------------|--------------------|-------------------|-------------------------------------|--------------------------------|--|--------------------------------|----------------------|---------------|
| NAME OF THE TEACHER: Dr. Laxmi Podoli Desiti | | | | | DEPARTMENT: BUSINESS LAW (COMMERCE) | | | | | |
| CLASS | UNIT/TOPIC | ALLOTTED LECTURES | LECTURES CONDUCTED | EXTRA LEC(IF ANY) | MODE OF TEACHING | Links of video And audio Clips | ESTIMATED DEGREE OF DIFFICULTY IN LEARNING | PRACTICE TEST GIVEN/ NOT GIVEN | % STUDENT ATTENDANCE | HOD SIGNATURE |
| FYBCOM | COMMERCE- II (Service Sector) (SEM II) MODULE -I (Concept of Services) MODULE -III (Service Sector I) | 20 | 17 | | OFFLINE | | APPROX. 40 %TO 50 % | MOCK TEST | | |
| SYBCOM | Business Law (All Modules) Module - I (Indian Companies Act-2013) Module - II (Intellectual Property Rights) Module - III (Partnership Acts) Module - IV(RBI Act 1934 & Insolvency and Bankruptcy Code, 2016) | 136 | 119 | | ONLINE/ OFFLINE | | APPROX. 50%TO 60 % | MOCK TEST | | |
| TYBCOM | Export Marketing SEM V Module - I (Product Planning and Pricing Decisions - Part C) Module -II (Export Distribution & Promotion) Module -IV (Export Procedure and Documentation) | 48 | 40 | | OFFLINE | | APPROX. 50%TO 60 % | MOCK TEST | | |




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| WORK PLAN FOR TEACHERS(SEMESTER-WISE) Semester I, III, V 2022-2023 (FIRST HALF) | | | | | | | | | | |
|---|---|-------------------|--------------------|-------------------|----------------------|---|--|--------------------------------|----------------------|---------------|
| NAME OF THE TEACHER: Madhuri J. Agarwal. | | | | | DEPARTMENT: COMMERCE | | | | | |
| CLASS | UNIT/TOPIC | ALLOTTED LECTURES | LECTURES CONDUCTED | EXTRA LEC(IF ANY) | MODE OF TEACHING | Links of video And audio Clips | ESTIMATED DEGREE OF DIFFICULTY IN LEARNING | PRACTICE TEST GIVEN/ NOT GIVEN | % STUDENT ATTENDANCE | HOD SIGNATURE |
| FYBCOM | COMMERCE -I (SEM I) MODULE -I (Introduction to Business) MODULE - IV (Entrepreneurship) | 41 | 40 | 2 | Offline | https://youtu.be/dnRKu1dNww8 | APPROX. 40 %TO 50 % | MOCK TEST/MCQs Test | | |
| SYBCOM | COMMERCE -III (Management)(SEM III) MODULE - IV (Motivation and Leadership) | 35 | 32 | Nil | Offline | | APPROX. 50%TO 60 % | MOCK TEST/MCQs Test | | |
| SYBCOM | ADVERTISING - I (SEM III) Module -IV (Brand Building and Special Purpose Advertising) | 22 | 21 | Nil | Offline | | APPROX. 45 %TO 55 % | MOCK TEST/MCQs Test | | |
| TYBCOM | COMMRCE - V (Marketing)(SEM V) Module -IV (Key Marketing Dimensions) | 19 | 18 | Nil | Offline | | APPROX. 45 %TO 55 % | MOCK TEST/MCQs Test | | |
| TYBCOM | Export Marketing (SEM V) Module - III (Indian's Foreign Trade Policy) | 25 | 22 | Nil | Offline | | APPROX. 45 %TO 50 % | MOCK TEST/MCQs Test | | |




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| WORK PLAN FOR TEACHERS(SEMESTER-WISE) Semester II , IV, VI 2022-2023 (SECOND HALF) | | | | | | | | | | |
|--|--|-------------------|--------------------|-------------------|----------------------|---|--|--------------------------------|----------------------|---------------|
| NAME OF THE TEACHER: Madhuri J. Agarwal. | | | | | DEPARTMENT: COMMERCE | | | | | |
| CLASS | UNIT/TOPIC | ALLOTTED LECTURES | LECTURES CONDUCTED | EXTRA LEC(IF ANY) | MODE OF TEACHING | Links of video And audio Clips | ESTIMATED DEGREE OF DIFFICULTY IN LEARNING | PRACTICE TEST GIVEN/ NOT GIVEN | % STUDENT ATTENDANCE | HOD SIGNATURE |
| FYBCOM | COMMERCE -II (SEM I) MODULE -II (Trends in Retailing) MODULE - IV (Service Sector II) | 60 | 51 | 1 | Offline | | APPROX. 50 %TO 60 % | MOCK TEST/MCQs Test | | |
| SYBCOM | COMMERCE -IV (Management)(SEM III) MODULE -II (Aspects of quality) MODULE - III (Financial Services-I) | 57 | 52 | 4 | Offline | | APPROX. 40%TO 50 % | MOCK TEST/MCQs Test | | |
| SYBCOM | ADVERTISING - II (SEM III) Module -II (Planning Advertising Campaigns) Module -IV (Execution and Evaluation of Advertising) | 35 | 30 | 1 | Offline | | APPROX. 50%TO 60 % | MOCK TEST/MCQs Test | | |
| TYBCOM | COMMRCE - VI (Human Resource Development)(SEM V) Module -II (Human Resource Development) Module -III (Human Relations) | 29 | 26 | 4 | Offline | https://youtu.be/c842fvfcsAc | APPROX. 45 %TO 55 % | MOCK TEST/MCQs Test | | |
| TYBCOM | Export Marketing SEM VI Module - I (Product Planning and Pricing Decisions for Export Marketing) Module -III (Export Finance) | 29 | 24 | 2 | Offline | https://youtu.be/aDCHW54VTUQ | APPROX. 45 %TO 55 % | MOCK TEST/MCQs Test | | |




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