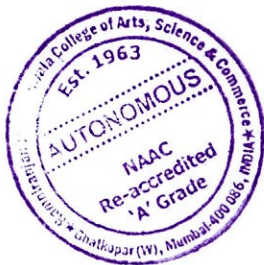


WORK PLAN FOR TEACHERS(SEMESTER-WISE) Semester I , III, V 2022-2023 (FH)										
NAME OF THE TEACHER: Subodh Suresh Barve					DEPARTMENT: COMMERCE					
CLASS	UNIT/TOPIC	ALLOTTED LECTURES	LECTURES CONDUCTED	EXTRA LEC(IF ANY)	MODE OF TEACHING	Links of video And audio Clips	ESTIMATED DEGREE OF DIFFICULTY IN LEARNING	PRACTICE TEST GIVEN/ NOT GIVEN	% STUDENT ATTENDANCE	HOD SIGNATURE
FYBCOM	COMMERCE -I (SEM I) MODULE -II (Business Environment) MODULE - III (Project Planning-)	18	20	2	OFFLINE		APPROX. 40 %TO 50 %	MOCK TEST/ORAL TEST		
SYBCOM	COMMERCE -III (Management)(SEM III) MODULE -II (Panning and Decision Making) MODULE - III (Organising and Controlling)	59	64	6	OFFLINE		APPROX. 50%TO 60 %	MOCK TEST/ORAL TEST		
SYBCOM	ADVERTISING - I (SEM III) Module -I (Introduction to advertising) Module -III (Economic and Social Aspects of Advertising) Module -IV (Brand Building and Special Purpose Advertising)	91	86	nil	OFFLINE		APPROX. 50%TO 60 %	MOCK TEST/ORAL TEST		
TYBCOM	COMMRCE - V (Marketing)(SEM V) Module- I (Introduction to Marketing) Module -II (Marketing Decisions - I) Module -III (Marketing Decisions - II) Module - IV (Key Marketing Dimensions)	104	113	15	OFFLINE		APPROX. 50%TO 60 %	MOCK TEST/ORAL TEST		



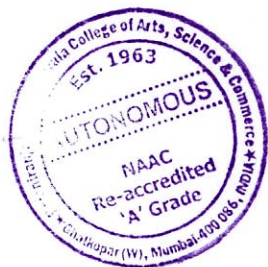

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WORK PLAN FOR TEACHERS(SEMESTER-WISE) Semester II , IV, VI 2022-2023 (SH)										
NAME OF THE TEACHER: Dr. Subodh Suresh Barve					DEPARTMENT: COMMERCE					
CLASS	UNIT/TOPIC	ALLOTTED LECTURES	LECTURES CONDUCTED	EXTRA LEC(IF ANY)	MODE OF TEACHING	Links of video And audio Clips	ESTIMATED DEGREE OF DIFFICULTY IN LEARNING	PRACTICE TEST GIVEN/ NOT GIVEN	% STUDENT ATTENDANCE	HOD SIGNATURE
FYBCOM	COMMERCE -II (SEM II) MODULE -I (Concept of Services) MODULE - III (Service Sector I)	25	28	3	OFFLINE		APPROX. 40 %TO 50 %	MOCK TEST/ORAL TEST		
SYBCOM	COMMERCE -IV (Production Management and Finance)(SEM IV) MODULE -I (Production and Inventory management) MODULE - IV (Financial Services II)	51	50		OFFLINE		APPROX. 50%TO 60 %	MOCK TEST/ORAL TEST		
SYBCOM	ADVERTISING - II (SEM IV) Module -I (Media in advertising) Module -II (Planning Advertising Campaigns) Module -III (Fundamentals of Creativity in Advertising) Module -IV (Execution and Evaluation of Advertising)	70	64		OFFLINE		APPROX. 50%TO 60 %	MOCK TEST/ORAL TEST		
TYBCOM	COMMRCE - VI (Human Resurce Management)(SEM VI) Module -I (Human Respurce Management) Module -III (Human Relations) Module - IV (Trends in Human Resource Management)	68	66	1	OFFLINE/ ONLINE	https://youtu.be/Po-PONuYmOM	APPROX. 50%TO 60 %	MOCK TEST/ORAL TEST		



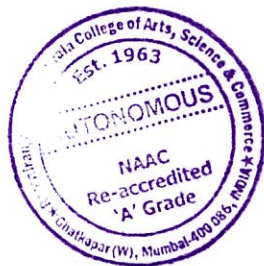

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WORK PLAN FOR TEACHERS(SEMESTER-WISE) Semester I , III, V 2022-2023 (FH)										
NAME OF THE TEACHER: Laxmi Podoli Desiti					DEPARTMENT: BUSINESS LAW (COMMERCE)					
CLASS	UNIT/TOPIC	ALLOTTED LECTURES	LECTURES CONDUCTED	EXTRA LEC(IF ANY)	MODE OF TEACHING	Links of video And audio Clips	ESTIMATED DEGREE OF DIFFICULTY IN LEARNING	PRACTICE TEST GIVEN/ NOT GIVEN	% STUDENT ATTENDANCE	HOD SIGNATURE
FYBCOM	COMMERCE -I (SEM I) MODULE -II (Business Environment)	11	11		OFFLINE		APPROX. 40 %TO 50 %	MOCK TEST		
SYBCOM	Business Law- I (SEM III) Module - I (Indian Contract Act, 1872- I) Module -II ((Indian Contract Act, 1872- II) Module - III (The Sale of Goods Act–1930, Consumer Protection Act, 2019 & Competition Act 2002) Module - IV (The Negotiable Instruments (Amendment) Act, 2015 and Information Technology Act, 2000)	183	184		OFFLINE		APPROX. 50%TO 60 %	MOCK TEST		
TYBCOM	Export Marketing SEM V Module - I (Introduction to EM C part) Module -II (Global Framework for Export Marketing) Module -IV (Export Incentives and Assisstance)	88	85		OFFLINE		APPROX. 50%TO 60 %	MOCK TEST		




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WORK PLAN FOR TEACHERS(SEMESTER-WISE) Semester II, IV, VI 2022 - 23(SH)										
NAME OF THE TEACHER: Dr. Laxmi Podoli Desiti					DEPARTMENT: BUSINESS LAW (COMMERCE)					
CLASS	UNIT/TOPIC	ALLOTTED LECTURES	LECTURES CONDUCTED	EXTRA LEC(IF ANY)	MODE OF TEACHING	Links of video And audio Clips	ESTIMATED DEGREE OF DIFFICULTY IN LEARNING	PRACTICE TEST GIVEN/ NOT GIVEN	% STUDENT ATTENDANCE	HOD SIGNATURE
FYBCOM	COMMERCE- II (Service Sector) (SEM II) MODULE -I (Concept of Services) MODULE -III (Service Sector I)	20	17		OFFLINE		APPROX. 40 %TO 50 %	MOCK TEST		
SYBCOM	Business Law (All Modules) Module - I (Indian Companies Act-2013) Module - II (Intellectual Property Rights) Module - III (Partnership Acts) Module - IV(RBI Act 1934 & Insolvency and Bankruptcy Code, 2016)	136	119		ONLINE/ OFFLINE		APPROX. 50%TO 60 %	MOCK TEST		
TYBCOM	Export Marketing SEM V Module - I (Product Planning and Pricing Decisions - Part C) Module -II (Export Distribution & Promotion) Module -IV (Export Procedure and Documentation)	48	40		OFFLINE		APPROX. 50%TO 60 %	MOCK TEST		




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WORK PLAN FOR TEACHERS(SEMESTER-WISE) Semester I, III, V 2022-2023 (FIRST HALF)										
NAME OF THE TEACHER: Madhuri J. Agarwal.					DEPARTMENT: COMMERCE					
CLASS	UNIT/TOPIC	ALLOTTED LECTURES	LECTURES CONDUCTED	EXTRA LEC(IF ANY)	MODE OF TEACHING	Links of video And audio Clips	ESTIMATED DEGREE OF DIFFICULTY IN LEARNING	PRACTICE TEST GIVEN/ NOT GIVEN	% STUDENT ATTENDANCE	HOD SIGNATURE
FYBCOM	COMMERCE -I (SEM I) MODULE -I (Introduction to Business) MODULE - IV (Entrepreneurship)	41	40	2	Offline	https://youtu.be/dnRKu1dNww8	APPROX. 40 %TO 50 %	MOCK TEST/MCQs Test		
SYBCOM	COMMERCE -III (Management)(SEM III) MODULE - IV (Motivation and Leadership)	35	32	Nil	Offline		APPROX. 50%TO 60 %	MOCK TEST/MCQs Test		
SYBCOM	ADVERTISING - I (SEM III) Module -IV (Brand Building and Special Purpose Advertising)	22	21	Nil	Offline		APPROX. 45 %TO 55 %	MOCK TEST/MCQs Test		
TYBCOM	COMMRCE - V (Marketing)(SEM V) Module -IV (Key Marketing Dimensions)	19	18	Nil	Offline		APPROX. 45 %TO 55 %	MOCK TEST/MCQs Test		
TYBCOM	Export Marketing (SEM V) Module - III (Indian's Foreign Trade Policy)	25	22	Nil	Offline		APPROX. 45 %TO 50 %	MOCK TEST/MCQs Test		




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WORK PLAN FOR TEACHERS(SEMESTER-WISE) Semester II , IV, VI 2022-2023 (SECOND HALF)										
NAME OF THE TEACHER: Madhuri J. Agarwal.					DEPARTMENT: COMMERCE					
CLASS	UNIT/TOPIC	ALLOTTED LECTURES	LECTURES CONDUCTED	EXTRA LEC(IF ANY)	MODE OF TEACHING	Links of video And audio Clips	ESTIMATED DEGREE OF DIFFICULTY IN LEARNING	PRACTICE TEST GIVEN/ NOT GIVEN	% STUDENT ATTENDANCE	HOD SIGNATURE
FYBCOM	COMMERCE -II (SEM I) MODULE -II (Trends in Retailing) MODULE - IV (Service Sector II)	60	51	1	Offline		APPROX. 50 %TO 60 %	MOCK TEST/MCQs Test		
SYBCOM	COMMERCE -IV (Management)(SEM III) MODULE -II (Aspects of quality) MODULE - III (Financial Services-I)	57	52	4	Offline		APPROX. 40%TO 50 %	MOCK TEST/MCQs Test		
SYBCOM	ADVERTISING - II (SEM III) Module -II (Planning Advertising Campaigns) Module -IV (Execution and Evaluation of Advertising)	35	30	1	Offline		APPROX. 50%TO 60 %	MOCK TEST/MCQs Test		
TYBCOM	COMMRCE - VI (Human Resource Development)(SEM V) Module -II (Human Resource Development) Module -III (Human Relations)	29	26	4	Offline	https://youtu.be/c842fvfcsAc	APPROX. 45 %TO 55 %	MOCK TEST/MCQs Test		
TYBCOM	Export Marketing SEM VI Module - I (Product Planning and Pricing Decisions for Export Marketing) Module -III (Export Finance)	29	24	2	Offline	https://youtu.be/aDCHW54VTUQ	APPROX. 45 %TO 55 %	MOCK TEST/MCQs Test		




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